CASE STUDY - LEASE UPSTATE NEW YORK - MULTIPLE LOCATIONS





Deal Sizes: 50,000 - 80,000 SF

Assignment: Tenant Representation

Description: Four Tenant Rep Industrial assignments throughout New York State. Two of the four deals ended up going to off market opportunities which would not have been feasible with national brokerage services only looking for publicly listed sites. All four had significant parking and unique location requirements making this site search more challenging. All four deals were completed in 2021-2022.

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