



12 ELMWOOD ROAD, MENANDS, NY

Deal Size: 85,000 sf for \$3,300,000 or \$39 p/sf

Deal Summary: Culberson was engaged by long time ownership after the potential conversation of a sale arose. Ultimately the building owner sold his business, negotiated a sale/ lease back, and Tyler successfully negotiated a PSA with a regional developer expanding their industrial portfolio.



Tyler Culberson, SIOR

Associate Broker

c: 518 857 0586

o: 518 465 1400 ext. 228

tculberson@naiplatform.com

tylerculberson.naiplatform.com